



Who We Are

The NIA is a group of like-minded, Niagara-based manufacturers who have joined together to enhance our local business offerings and broaden our capabilities



What we do

1. Speak and lobby on behalf of manufacturers located in Niagara
 2. Work together to seek and create new joint business opportunities
 3. Promote partnerships between manufacturers in Niagara
- 

Lobbying

We work with political stakeholders:

- ✓ **Federal** – Local MPs and government organizations
- ✓ **Provincial** – Local MPPs and government organizations
- ✓ **Municipal** – Local Councils, Chambers of Commerce and other local organizations



Joint Ventures

The NIA works together to seek and create new joint business opportunities:

- ✓ Presents a convincing and unified front
- ✓ Adds up to more than the sum of the parts
- ✓ Provides more “feet on the street”
- ✓ Leverages government support



Partnering

Promote partnerships between local manufacturers in the Niagara region:

- ✓ Provides local support for growth
- ✓ Keeps dollars in the community
- ✓ Fosters trust and networking



How We Work Together

- Once a project is identified, requirements for the project are assessed
- Members meeting the requirements are contacted with details
- The need for NIA Project Management is determined
- A consortium is put together that best meets the needs of the potential customer



Some Recent Initiatives

- RFQs.ca – A search engine for RFQ/RFP
- External Mfg Opportunities – Gamesa/OH & GA
- \$100M S.O.D.A. Funding support
- Spencer Dental Plan for NIA members
- Government Procurement – “How-To” Seminar
- DMI Tour and Supply Chain Access
- Great Lakes Wind/OH Opportunity



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feedback

Open Tenders

Public Tenders 15587
Private Tenders 3591
Total 19178

Newly Joined

- Xakt Komponents Inc.
- General Patterns Inc.
- Jantz Canada
- Free Force Machining Technology Inc.
- St. Catharines EDIS
- Fastek
- Niagara Economic Development Corporation
- Hydraserv Ltd
- Primecast Manufacturing
- H&S Heat Treating
- Welland Economic Development
- Willcock Machine
- City of Niagara Falls
- Hy-Grade Precast Concrete Ltd.

Buyers | Suppliers | Organizations | Government

Recently Closed

You are restricted to only Public Tenders. Results 1 - 5 of about 12,706. (0.750657 seconds)

- 
[16168269: Business plan for Canadian Magazine](#)
(British Columbia / Canada)
- 
[TP109028801: Bare Metal Restore Software Windows & Linux 109028801 CB](#)
(Alberta / Canada)
- 
[TP109028856: COMPUTERS AND EQUIPMENT 109028856 CB](#)
(Alberta / Canada)
- 
[TP109028913: LASER PRINTER, 109028913, ENV, DM](#)
(Alberta / Canada)
- 
[TP109027082: PRINTERS, 109027082, EDU, DM](#)
(Alberta / Canada)

[More](#)

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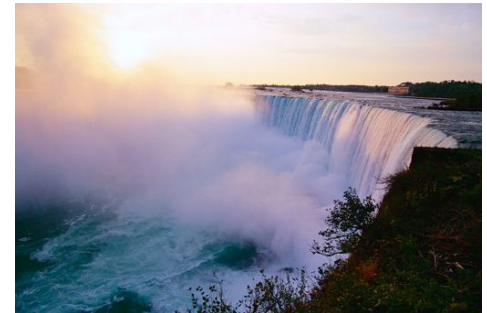
Searched Databases



Sponsors
none yet

Why Niagara?

- Niagara is a multimodal transportation hub:
 - Major highways (QEW, 406, 405), rail (CN, CP, Trillium) and water (Lake Ontario, Welland Canal dockage) access
- Niagara is located on the border with New York State and 1-hour from the Greater Toronto Area
- Niagara has a long tradition of manufacturing across many sectors (aerospace, auto, shipbuilding, pulp & paper, etc.)
 - We have a critical mass of capabilities not found in other municipalities



Our Members



Can American Stone Spreader



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Our Members



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Our Members

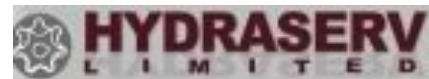


OneLine

Engineering Inc. – Electrical Power Specialists



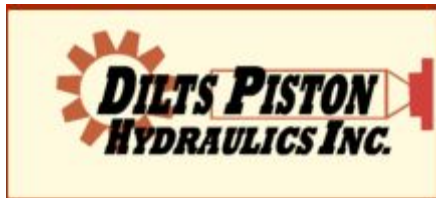
J K TOOLING INC.
MACHINE SHOP SUPPLIERS



General Patterns Inc.

Phoenix Machining & Manufacturing Inc

Snider Dock Services Ltd.



Budget Sheet Metal



Niagara Metal Finisher & Supply Inc

Ferrara Leding Employee Benefit Consulting



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Recent New Members



KinergyPower™



MINISTRY OF ECONOMIC DEVELOPMENT AND TRADE



Finishing innovation & service



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Why Join?



- We promote awareness of strategic supply partners located within the Niagara area by providing a member directory accessible to all site visitors – **You get free exposure to new customers!**
- We partner with local governmental and leading market experts to identify opportunities at home & abroad in as timely and cost efficient a manner as possible – **You gain the benefit of access!**

Why Join?



- We speak on YOUR behalf with a single unified voice on legislative and operating issues effecting manufacturing in Niagara – **Connect with the top players in government and industry!**
- The NIA website contains a web based forum for members to post ongoing concerns effecting their business to get valuable insight from other members – **You can dialog with your peers!**

Why Join?



- As "***competitors in the field and partners in the industry***", we believe that together, we can grow a successful future – **It's a WIN-WIN situation!**
- Meet and network with like-minded manufacturers – **Share your ideas and meet new partners!**
- Share the risk and rewards of joint ventures within *your* community – **No off-shoring hassles.**

How to Join the NIA

- Download the application form (or request one) at: www.niagaraindustry.com/files/NIA%20Application%20Form.pdf
- Fill in the form with your company information: the information will become part of your marketing message for people who scan the NIA Directory for contacts.
- Your application will be reviewed by the NIA board.
- Once approved, the NIA will invoice you for \$250 (prorated based on a calendar year).



How to Contact the NIA

- Web: www.niagaraindustry.com
- Email: info@niagaraindustry.com
- Phone: Bryan Webb at 905-359-4445
- Mail: *Niagara Industrial Association
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